

## Message Text

UNCLASSIFIED

PAGE 01 BANGKO 15343 131533Z  
ACTION EA-09

INFO OCT-01 ISO-00 EB-07 /017 W  
-----037343 131544Z /53  
R 130907Z JUL 77  
FM AMEMBASSY BANGKOK  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 4158

UNCLAS BANGKOK 15343

E.O. 11652: N/A  
TAGS: BEXP, TH  
SUBJECT: WTDR/FTI

REF: USDOC 11154

1. THAILAND 2. CNTRY CODE: 549 3. SER.NO: NA  
4. UNIVERSAL TELECOMMUNICATION LTD. PARTNERSHIP  
4A. CODE: K  
5. 64 PAN ROAD  
6. BANGKOK, THAILAND  
7. ESTABL: 1971 8. EMPL: 30 9. SIZE: (20-X) MEDIUM  
10. REPUTATION: (22-X) GOOD  
11. SELLS ITS PRODUCTS IN THE FOLLOWING FOREIGN AREAS LISTED  
IN ORDER OF IMPORTANCE: LOCAL MARKET  
12. RPT. DATE: 07/77  
13A. 36610/235 IMP.AGT.DIST. OF TELETYPEWRITERS AND TELEPHONE  
SYSTEMS  
13B. 36620/235 IMP.AGT.DIST. OF TELECOMMUNICATION SYSTEMS  
13C. 76290/9 REPAIRER OF ELECTRONIC MODEMS  
13D. 26210/235 IMP.AGT.DIST. OF SECURITY PRINTING PRODUCTS  
14. CONTACT: MR. SUVIT ANSVANANDA TITLE: MANAGING PARTNER  
15. CABLE: UNITELCOM 16. TELEX: TH 2039/TH2396  
17. TEL: 234-1812 AND 233-5892  
18. FINANCIAL REFS: BANGKOK BANK LTD., 9 SUAPA ROAD, BANGKOK.  
19. TRADE REFS: TELETYPE CORP., 5555 TOUHY AVE., SKOKIE, ILL.;  
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 BANGKO 15343 131533Z

ICC EXPORT, USA; SCIENTIFIC-ATLANTA, USA.  
20. AGENCY REF; TELETYPE CORP., USA, TELEPRINTER, ACQ: 1972;  
ICC EXPORT, USA, MODEMS, ACQ 1972; EMEC CORP., USA,  
VHF/FM RADIO TELEPHONE, ACQC 1973; SCIENTIFIC-ATLANTA, USA,  
SATELLITE EARTH STATION, ACQ: 1974; ANACONDA TELECOMMUNICA-  
TION, USA, SUBSCRIBER CARRIER SYSTEMS, ACQ: 1974; ALSTON  
DIV. OF CONRAC CORP., USA, TELEPHONE TRAFFIC MEASUREMENT,

ACQ: 1975; CIT-ALCATEL, FRANCE, TELEPHONE TRANSMISSION  
EXCHANGE, ACQ: 1975; SETELCO, SINGAPORE, TELEPHONES,  
ACQ: 1975; POSTALIA GMBH, GERMANY, FRANKING MACHINES,  
ACQ 1976; TELEPRINT INT'L, SWITZERLAND, TELEX DIRECTORY,  
ACQ: 1975; SECURA SINGAPORE, SINGAPORE, SECURITY PRINTING,  
ACQ: 1974.

21. UNIVERSAL TELECOMMUNICATION WAS INCORPORATED IN 1971 WITH AN  
AUTHORIZED CAPITAL OF US\$10,000 AS A LIMITED PARTNERSHIP OF  
MR. PLUK VATCHARAPAI (CHAIRMAN) AND MR. SUVIT ANSVANANDA  
(MANAGING DIRECTOR). FIRM IMPORTS AND DISTRIBUTES  
TELECOMMUNICATIONS EQUIPMENT AND TELETYPEWRITERS. ITS  
ACTIVITIES INCLUDE THE DISTRIBUTION OF TELEPHONE SYSTEMS,  
SECURITY PRINTING PRODUCTS AND A SERVICE FACILITY FOR REPAIRING  
OF ELECTRONIC MODEMS. SEVENTY PERCENT OF ITS IMPORTS  
ARE FROM U.S. AND THE REMAINDER FROM SINGAPORE, JAPAN,  
FRANCE AND GERMANY. SUBJECT FIRM OCCUPIES ITS OWN BUILDING  
OF 200 SQ.METERS, LOCATED IN ONE OF BANGKOK'S BUSINESS  
DISTRICTS. IT EMPLOYS 30 PEOPLE INCLUDING 5 SALESMEN.  
ITS ANNUAL SALES VOLUME IN 1976 WAS REPORTED TO BE US  
\$500,000. FIRM IS CLOSELY ASSOCIATED WITH THE EASTERN  
TELECOMMUNICATION LTD. PARTNERSHIP (IMPORTER OF TELEPHONE  
EQUIPMENT). FIRM'S MANAGER, MR. SUVIT ANSAVANANDA, A FORMER  
OFFICIAL OF THE TELEPHONE ORGANIZATION OF THAILAND IS WELL  
REGARDED IN LOCAL BUSINESS AND BANKING CIRCLES. LOCAL BANK  
REPORTS FAVORABLY ON THE SUBJECT FIRM; IT IS CONSIDERED TO  
BE A GOOD TRADE CONTACT FOR U.S. FIRMS.  
UNCLASSIFIED

UNCLASSIFIED

PAGE 03 BANGKO 15343 131533Z

22. PREPARED BY: SATHIT/SOMSAK APPROVED BY: WARD D. BARMON  
AT: AMEMBASSY BANGKOK  
WHITEHOUSE

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 13-Jul-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977BANGKO15343  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770249-0419  
**Format:** TEL  
**From:** BANGKOK  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1977/newtext/t19770764/aaaacdhw.tel  
**Line Count:** 97  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** bf05586c-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EA  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 21-Dec-2004 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 1882706  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** WTDR/FTI  
**TAGS:** BEXP, TH  
**To:** COM  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/bf05586c-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009